



# AUTOMOTIVE AFTERMARKET NEWS

Arkansas · Colorado · Iowa · Kansas · Missouri · Nebraska · New Mexico · Oklahoma · Texas · Wyoming



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## PRESIDENT'S MESSAGE - POSITIVE ATTITUDES

During the last two months, we have had the opportunity to attend several meetings and seminars and had the privilege to participate in a number of member events and shows.

It has been an exciting two months. Attitudes have been very positive. The events and shows have been very well attended. Overall, business is showing improvement over last year. In the agriculture areas, crops are good, and in some cases appear to be bumper. Energy production activity is beginning to increase due to the increase in oil prices.

On the service side, both mechanical and collision, there has been a marked business improvement, possibly due to the reduction of service bays.

In this issue of Aftermarket News, we have provided a glimpse of some of the member activities in which we have participated, so you can also get a feel for the excitement of a seemingly new enthusiasm in our industry.

Thank you for your continued support.

## ACCIDENT FUND A NEW APSA WC CARRIER

The APSA member-owned AP&S Insurance Agency, Inc., recently signed an agreement with the Accident Fund to provide Workers Compensation insurance. APSA members will have the opportunity to participate in an Automotive Group created by the Accident Fund and participation will mean the possibility for lower premiums and dividends, plus an excellent loss prevention program.

Established in 1912, the Accident Fund joined Blue Cross Blue Shield of Michigan in 1995 and began national expansion. They have achieved a solid performance and are recognized for strong earnings, capital position and leadership within the workers compensation market and are rated A (Excellent) by the A.M. Best Company.

APSA is very proud of this new partnership and encourages you to look into participation!



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