



AUTOMOTIVE AFTERMARKET NEWS

Arkansas · Colorado · Iowa · Kansas · Missouri · Nebraska · New Mexico · Oklahoma · Texas · Wyoming



APSA ELECTS 2011/2012 OFFICERS & BOARD OF DIRECTORS

Executive Committee Officers



Left to Right: Leonard Simpson, Immediate Past Chair, Greg Dunlap, Insurance Trust Chairman, Gary Carpenter, 2nd Vice Chair, Bob Gant, Secretary/Treasurer, Scooter Gierisch, Chairman Not Pictured Allen Lyon, 1st Vice Chair and Wilson Liter, Service Corporation President



Board of Directors and Executive Committee
Front Row L to R: Greg Dunlap, Walt Moncrief, Scooter Gierisch, Bob Gant, Linda Huggard, Griff Lasley; Back Row L to R: David Goss, Gary Carpenter, Leonard Simpson, David Jordan, Hank Stuth; Not Pictured: Doug Crowe, James Ferguson, Grady Foshee, Wilson Liter, Allen Lyon, Kenny Payne, Chuck Udell, Scott Vaughan

What's Inside

- Association News
- Legislative News
- Business Tips
- Obituaries
- New Members
- Membership Anniversaries

Inserts

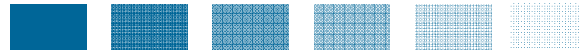
- Calendar Brochure
- Plastic Bag Flyer
- Retirement Insurance Plan

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Austin, TX 78754
Fax: 512.339.4477

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APSA RESTRUCTURE

During their August 2011 meeting, the APSA Board of Directors approved an association restructure to provide more individual state member involvement and recognition within the organization.

The bylaws amendment that was adopted by the Board of Directors to effect the new structure is as follows:

ARTICLE V STATE CHAPTERS

SECTION 1. Chapter Designations. State Chapters shall be established in each of the states represented by APSA and will be designated individually as APSA-Arkansas, APSA-Colorado/Wyoming, APSA-Iowa, APSA-Kansas, APSA-Missouri, APSA-Nebraska, APSA-New Mexico, APSA-Oklahoma, and APSA- Texas.

SECTION 2. Purpose. The purpose for the APSA State Chapters is to develop a camaraderie and feeling of ownership within the individual state membership.

SECTION 3. Structure. The member from the state serving on the APSA Board of Directors shall serve as the APSA State Chairman or, if so desired, may appoint a state APSA member to serve as APSA State Chairman. The APSA State Chairman shall appoint a State Committee of not less than three (3) nor more than five (5) state APSA members to assist in the activities of the APSA State Chapter. The APSA State Chairman will serve as the state legislative liaison for APSA.

SECTION 4. APSA State Committee Duties And Responsibilities.

- 1.To promote APSA membership within the state.
- 2.To promote APSA member benefits and services
- 3.To assist in APSA membership retention, including the collection of non paid membership dues.

4.To assist the APSA State Chairman with state legislative issues.

5. Any other duties and responsibilities as they are assigned by the APSA State Chairman

THANK YOU, JANICE!



APSA and the former Oklahoma/Arkansas Automotive Aftermarket Association wants to thank Janice Coble of Watonga Auto Supply in Watonga, OK, for the years of service and dedication she gave to both associations. We appreciate you greatly! (pictured l to r: Jim Quinten, Janice Coble, Linda Huggard & Dick Swearingen)

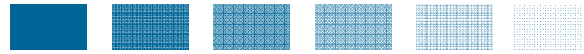
NEW APSA PROGRAMS

We have changed our **collection service** to Co-face Collections North America and are proud to tell you they are already collecting for our members! Licensed and bonded, they have over 60 years of experience. Call APSA for information.

Exciting new programs we are unrolling are a **group 401K plan** with Pinnacle that allows 1 man groups! And **payroll cards** with Cash Management that give your employees without bank accounts security of their money! Details soon, or call APSA for information.

COPY PAPER— SPECIALS!

Copy paper is \$33.34 per case— buy 2 and receive 1 free! Also, file folders 100/\$2.28, and Angel Soft Bathroom Tissue 80 rolls/\$55.09. Plus FREE shipping! Specials are only good through 12/31/11, so hurry and order now!



MASSACHUSETTS ATTORNEY GENERAL APPROVES RIGHT TO REPAIR BALLOT QUESTION

The Massachusetts Attorney General approved a ballot question on Sept. 7 that could place the Motor Vehicle Owners' Right to Repair Act on the November 2012 ballot in the commonwealth. The proposed law would require automobile manufacturers to provide directly to consumers and their designated repairs shops the service information and tools needed to repair late model vehicles.

The approval by the Massachusetts Attorney General means that the Right to Repair Coalition now has until Nov. 23 to obtain about 70,000 signatures needed to place the question on next year's election ballot. The ballot question is similar to legislation now pending in the state legislature and which enjoys strong support from Massachusetts voters. Consumers across the state have sent more than 50,000 letters of support to their state legislators, and the coalition's Facebook page has received more than 8,000 "likes."

The Right to Repair Coalition includes consumer advocates like AAA, the American Military Society, seniors' groups like RetireSafe and more than 5,000 independent shops, small businesses and retailers in communities across Massachusetts.

**"The more corrupt the state,
the more it legislates"**

- Tacitus

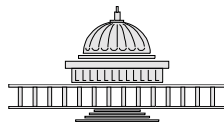
BILL PASSES PROTECTING JOBS FROM GOVERNMENT INTERFERENCE

The House passed the Protecting Jobs from Government Interference Act on Sept. 15 by a margin of 238 to 186, with only a handful of Democrats voting in favor of the measure. H.R. 2587 was introduced July 19, 2011, by Rep. Tim Scott, R-S.C., in reaction to the National Labor Relations Board's (NLRB) recent decision to file suit against Boeing for building a second production line at a non-union plant in South Carolina. During this period, Boeing also added 2,000 jobs to its union plant in Seattle, calling into question the validity of the NLRB's contention that "workers suffered" as a result of Boeing's action.

The bill prohibits NLRB from having the authority to order any employer to close, relocate or transfer employment under any circumstance.

With the passage of the bill in the House, members are urged to send a letter to their Senators urging them to approve the House passed bill.

NLRB has also issued a Notice of Proposed Rulemaking (NPRM) that would create an easy path for "snap" elections in companies, effectively ambushing employees and owners alike. At the same time, the Department of Labor (DOL) issued their own NPRM that would require employers to disclose information related to almost any communication with employees about unions, and if a consultant or attorney has assisted the employer.



APSA OFFERS MORE!

Some really great developments are happening with our **credit card processing**. If you have ever looked at one of our programs, or have

never looked at us, NOW is the time to do so! Send us your most recent billing from your current processor (or just call if you don't have a processor) to find out what we can do for you!



APSA SCHOLARSHIP FUNDRAISING GOLF TOURNAMENT



Left:, at the registration table, Melanie Norman, Carol Rackers & Joyce Kirk



Right:, Scooter Gierisch teeing off (hole sponsors Napa Dallas & Aftermarket Auto Parts Alliance)



First place winners: Roy Hurley, Jerry Marek, Dan Henry



2nd place winners: Troy Hudson, Mark McWhirter, Chad Hudson, Jeremy Hudson



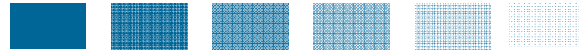
3rd place winners: David Cooper, Joe Bray, Griff Lasley (& Bud), John Holcomb



John Clark handing out prizes as Leonard Simpson observes.

Other winners— Putting Contest Winner: Greg Dunlap; Longest Drive: Dan Henry; Closest to the Pin: John Hershenberg.

Everyone had a good time for a good cause at the APSA golf tournament, raising \$9,000 to fund scholarships through the G.C. Morris/Paul Rupp and Gayle McCartney Memorial Educational Trusts! Many thanks to all who participated, donating money, prizes, and goodie bag items, sponsoring holes, and showing up to play! And many, many thanks to John Clark and Kenny Payne for all their hard work in creating such a great success! All pictures will soon be posted on our website www.apsassociation.com!



~ THANK YOU ~

GOLF TOURNAMENT SPONSORS

WE COULDN'T DO IT WITHOUT YOU!

AERVOE Industries, Inc.	Lincoln Industrial
Aftermarket Auto Parts Alliance	Liter Automotive
Broadway Machine & Supply	Mahle-Clevite
Bumper to Bumper	Main Automotive
Carquest	Melling Tool Co./Dura-Bond
Comp Cams	Milodon Performance
Crane Cams	Moroso Performance
Dayco Products	NAPA—Dallas
Edelbrock, LLC	NGK Spark Plug Company
Engine Parts Group	PolyDesigns
Engine & Performance Warehouse, Inc.	Ronald W. Meyer, P.L.L.C.
Essential Action Design Group	Royal Business Forms
Federal Mogul	S.A. Gear, Inc.
Four Seasons/Standard Motor Products	SB International
Gates Rubber Company	Scat Crankshafts
Hastings Mfg. Co. LLC	Doug Sessions
Hirsig Frazier Co.	TSYS
Impression Edge	Tenneco, Inc.
Iowa Automotive Machine & Supply	Tiffin Parts, LLC
Jimmy Kirk	Uni-Select USA
Larry Haswell & Associates	Wells Fargo
LegalCare	Joe Youngblood

APSA SERVICES

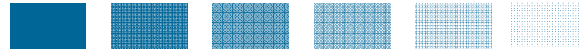
CALENDARS It is not too late to order your promotional calendars for next year. APSA has many styles available—just check out the enclosed catalog. And if you are currently getting a calendar that we do not show, call for pricing as we can probably get it for you... at great prices!

BINDERS Need to replace or repair your catalog binders? Ask for a brochure to see the many options open to you!

PLASTIC BAGS The APSA bag program offers several styles and sizes of bags (a flyer is enclosed), but we have MANY more sizes and styles, too! Let us know what you need, parts bags, engine bags, t-shirt bags, custom imprinted bags, paper bags, they're all here!

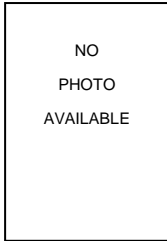
PROMOTIONAL ITEMS On the APSA website, you'll find lots of items to customize with your company name! Look for the APSA Store.

BUSINESS FORMS Call for a quote on all your invoices, statements, envelopes & checks - We have what you need! All programs are available like NAPA, Auto Plus, Carquest, Parts Plus & more, for the Triad, JCon, SBC, OBS, Autologue, ICAS systems & more!



CONGRATULATIONS

2011 - 12 GAYLE MCCARTNEY MEMORIAL TRUST \$1,000 SCHOLARSHIP RECIPIENTS



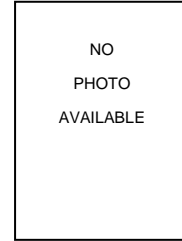
Jamie Beam



Richard Humphreys



Nathan Powell



Jonathon Prout

Jamie Beam, Sherwood, AR, attended Sylvan Hills High School. She will attend Pulaski Technology College, Little Rock, AR and study Automotive Technology.

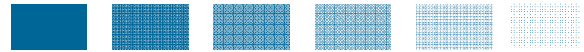
Richard Humphreys, North Little Rock, AR, is the son of Richard Humphreys and Suzanne Havel, Jacksonville, AR and is a 2006 graduate of St. Martin High School, St. Martin, MS. He will attend Pulaski Technical College, Little Rock, AR and study Automotive Technology.

Nathan Powell, Midwest City, OK, is the son of Desda & J.N. Shelton Powell, and is a 2011 graduate of Carl Albert High School. He will attend OSU Institute of Technology, Okmulgee, OK and study Automotive Service Technology.

Jonathon Prout, Clinton, AR, is the son of Thomas and Sharon Prout, and is a 2011 graduate of Clinton High School. He will attend University of Arkansas Community College of Morrilton, Morrilton, AR and study Automotive Technology.

The Gayle McCartney Memorial Educational Trust is a 501(c)3 not-for-profit educational trust and contributions to the Fund are tax deductible under IRS guidelines. APSA thanks all association members and friends for their participation and encourages continued support of the Gayle McCartney Memorial Educational Trust whose primary purpose remains one of providing financial assistance to selected recipients.





CONGRATULATIONS

2011 - 12 G.C. MORRIS/PAUL RUPP MEMORIAL EDUCATIONAL TRUST \$1,000 SCHOLARSHIP RECIPIENTS



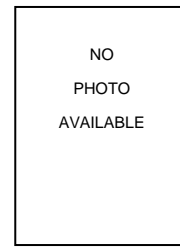
Taylor Kokes



Cody Kruse



Spencer Kubel



Armando Ortega



Travis Padget



Jeremy Raney



Seth Starbuck

Taylor Kokes is the son of Julie and Kent Kokes, Crook, CO and is a 2011 graduate of Caliche High School, Iliif, CO. He will attend Northeastern Junior College, Sterling, CO and study Automotive Technology.

Cody Kruse is the son of Linda and Frederick Kruse, Mountain Home, TX and is a 2011 graduate of Harper Independent School District, Harper, TX. He will attend Universal Technical Institute, Houston, TX and study Automotive and Diesel Mechanics.

Spencer Kubel is the son of Kim and Nate Kubel, Overland Park, KS and is a 2011 graduate of Blue Valley Northwest High School, Overland Park, KS. He will attend Pittsburg State University, Pittsburg, KS and study Automotive Technology.

Armando Ortega is the son of Graciela and Armando Ortega, Farmington, NM and is a 2010 graduate of Farmington High School, Farmington, NM. He will attend San Juan College, Farmington, NM and study Automotive Technology.

Travis Padget is the son of Sherry and Kenneth Padget, Bloomfield, IA and is a 2011 graduate of Davis County High School, Bloomfield, IA. He will attend Indian Hills Community College, Ottumwa, IA and study Diesel Power Systems.

Jeremy Raney is the son of Barbara and Thomas Raney, Kearney, MO and is a 2010 graduate of Kearney High School, Kearney, MO. He will attend Linn State Technical College, Linn, MO and study Medium/Heavy Truck Technology.

Seth Starbuck is the son of Darla and Lonnie Starbuck, Houston, TX and is a 2010 graduate of Pampa High School, Pampa, TX. He will attend School of Automotive Machinists, Houston, TX and study High Performance Engines.



Association News



MEMBERSHIP ANNIVERSARIES

5 YEARS

Hayes Auto Supply, Inc.—Edina, MO
J.A. Echols & Associates—Duluth, GA
JB Parts & Supply—Clarinda, IA
Rinehart's Auto Parts—Milan, MO
Paris Transport, LLC/D&P Auto Parts—Clarksville, TX

10 YEARS

Johnston Automotive—Spencer, IA
Kalona Auto Service & Parts—Kalona, IA
Quality Tire Sales & Service—San Antonio, TX
Rusert Machine Shop—Midland, TX
Toledo Automotive Supply—Carthage, TX

15 YEARS

Crow-Burlingame Company—Little Rock, AR
Diamond Brake & Alignment, Inc.—Odessa, TX
McAllen Motor Mart, Inc.—McAllen, TX
Nueces Auto Parts—Corpus Christi, TX
Texford Battery Co.—Houston, TX

20 YEARS

Needville Auto Supply, Inc.—Needville, TX
OSU / Okmulgee—Okmulgee, OK

25 YEARS

ASC Automotive, Inc.—Mustang, OK
Balcones Minerals Corp.—Flatonia, TX
Davis Farm & Auto—Denver, IA
Thomas Auto Parts—Paris, MO

30 YEARS

Alamo Auto Supply/ Alamo Industries, Inc.—El Paso, TX
Deleon Auto Supply—Deleon, TX
J & N Auto Air Conditioning Co.—Harlingen, TX
J & R Discount Auto Supply—Emory, TX
Mission Auto Supply of Dalhart—Dalhart, TX
Moser's Garage & Auto Supply, Inc.—Tribune, KS
Soileau's Parts & Service—Angleton, TX
Spirit Lake Parts City—Spirit Lake, IA
Theissen Auto Supply/Hermann Auto Supply—

Hermann, MO
Warehouse, Inc.—Hays, KS

35 YEARS

Car & Fleet Parts Corp.—Tulsa, OK
Carr-Redwine, Inc.—Houston, TX
Galveston Standard Auto Parts—Galveston, TX
Prime Automotive Warehouse—Houston, TX
Thoede Auto Supply #5—Houston, TX
True Auto Parts, Inc.—Merriam, KS
WM Automotive Warehouse, Inc.—Fort Worth, TX

40 YEARS

American Auto Supply—Sullivan, MO
Cox Auto Supply Co.—Morton, TX
Hoelting Supply—Nazareth, TX
Lion Supply Company—Welch, OK
M.A.E. Power Equipment—Mission, TX
Oklahoma Transmission Supply, Inc.—Oklahoma City, OK
Palace Auto Supply—Norman, OK

45 YEARS

Bolin Auto & Truck Parts—St. Joseph, MO
Caffey Automotive—Beaumont, TX
Chuck's Auto Supply—Bolivar, MO
Peterson Manufacturing Co.—Grandview, MO

50 YEARS

Anders Auto Supplies—Yoakum, TX

60 YEARS

Barrett's Automotive—Lubbock, TX
Burton Auto Supply, Corp.—Weslaco, TX
Service Parts & Machine Co.—San Antonio, TX



WELCOME NEW MEMBERS!

Automotive Training Institute—Savage, MD
Cash Management, LLC—Plano, TX
Coface Collections—Metairie, LA
Insurance Providers USA—San Antonio, TX
Service Parts Co.—Denison, TX
Statewide Lien/Title Services—San Antonio, TX